

**Intesi Group the first Enterprise reseller in Italy of Adobe Sign:
from today the digital process will be faster, simpler and more secure.**

Milano - May 13, 2020 - Intesi Group, a private company and a Qualified Trust Service Provider joins the **Adobe Sign Partner Program**, becoming **the first Italian Enterprise Reseller** and the second in Europe.

A partnership that will make the digital document management experience lean and effective, for all business realities.

At a complex time when many companies are still using remote working and - most importantly - rethinking their way of managing relationships with employees, customers, suppliers and partners, it becomes even more important to have effective, safe and simple solutions. With Adobe Sign, hiring, signing administrative documents, signing contracts, and all approval processes, both internal and external, can be managed quickly, reliably, and with a simple, intuitive user experience, both on PC and on the go.

And it is precisely to help companies operate and efficiently at this difficult and transformative time that Adobe makes available a special, **extended 90-day Trial of Adobe Sign license** for companies that will request it by May 31, 2020.

The **integration between the digital signature certificates of Intesi Group and Adobe Sign** will enable the creation of workflows - even very complex - of approval and signing of documents. Users will also be able to digitally sign both advanced and qualified electronic signatures, with full legal validity.

*"Teaming up with Adobe allows us to provide the world of Italian companies with a complete and integrated solution, which promotes the acceleration of the digital processes of all kinds of business, significantly improving the user experience - says **Paolo Sironi, CEO of Intesi Group** - With this partnership, virtually all business processes can finally go digital in a simple and secure way. We believe that at this specific moment in history, and especially from here on, many companies will benefit from the ability to sign/share/approve documents without paper waste, without contact in presence, anywhere and with any device. For example, let us think about how the process of new recruitment can become more immediate, or the acceptance of digital payments, or the signing of a remote contract, or how the procedure of accessing any public service (registry, municipalities, clinics, health companies and so on) can be made easier."*

"Adobe Sign is a flexible, open electronic signature platform that enables organisations to authenticate signer identities locally, yet sign globally." adds **Paolo Motta, Sr. Partner Sales Manager EMEA Document Cloud Solutions**, *"And, as a founding member of the Cloud Signature*

Consortium (CSC), Adobe is pleased that Intesi Group shares our vision of an open standard for e-signatures in the cloud to streamline digital transformation of any signing workflow – from the simplest standard signature to a highly compliant qualified digital signature.”

The new collaboration follows the introduction of the [eIDAS European Regulation](#), which makes it legally possible to sign electronic documents via cloud-based digital certificates. It builds on a new open standard for remote digital signatures developed by the [Cloud Signature Consortium](#), an international organization that engages global players, founded in 2016 by a small group of industry pioneers, including Adobe and Intesi Group.

More information about the partnership between Adobe and Intesi Group can be found at this link: <https://www.intesigroup.com/en/adobe-sign/>

For further details on extended 90-day Trial of Adobe Sign license, please write to: sales@intesigroup.com

Intesi Group S.p.A.

Intesi Group is an Italian private company that offers advanced products and solutions for logical data security. Entirely self-financed, Intesi Group is since 1998, year of establishment, in continuous and rapid growth. With a 2019 turnover of over 13 million euros and significant investments in research and development, Intesi Group is the ideal partner for a Trust Digital Transformation. Intesi Group is a Qualified Trust Service Provider authorized to provide trust services. Digital Signature, Authentication and Encryption are the three pillars on which the Intesi Group offer is developed. The company offers also a significant offer on System Integration activities and projects.

Press contacts:

Mirandola Comunicazione

Marta Ciurli | marta.ciurli@mirandola.net | +39 320 8858525

Simona Miele | simona.miele@mirandola.net | +39 348 2509895